



IC RailMarine Terminal

7790 LA Highway 44
Convent, LA 70723
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November 13, 1998

Mr. Walt Johnson
President
Johnson Bros. Corporation
P.O. Box 1002
Litchfield, MN 55355

Dear Mr. Johnson:

As I am sure you are aware of, in May 1996 Johnson Bros. came on site working for IC RailMarine Terminal here in Convent, Louisiana.

We just wanted to contact you personally to let you know of the great relationship we have enjoyed with your project staff, Derek Fogt and Juric Zvonko. Their quality of work has been excellent and they were always willing to accommodate any of IC RailMarine's needs and/or changes.

We greatly appreciate such an easy-to-work-with attitude and cooperation from your company and also have no doubt that both Derek and Juric will be successful for you on many upcoming projects.

Sincerely,

Larry Noland
Vice President

LN/sgb